



Arkipelago inc. announces ROME™ License agreement with British Telecommunications PLC (BT), UK.

FOR IMMEDIATE RELEASE



TORONTO, ONTARIO. February 23, 1999. Arkipelago, a software development company and provider of network design and planning tools for the global telecommunications market, today announced that it has entered into an agreement with British Telecommunication plc of the United Kingdom (BT) to license Arkipelago's Relational Object Management Environment (ROME™). Under this world-wide perpetual license, BT will be entitled to use ROME™ to support the planning and allocation of BT's International Backhaul Network worldwide.

BT's decision to license Arkipelago's ROME™ product was the result of a competitive tender. Arkipelago has been retained to provide the configuration and integration services related to the installation and implementation of their ROME™ product. Arkipelago has also been retained to provide specific bespoke product development. Revenues to Arkipelago from these arrangements are comprised of a one-time up-front license fee, on-going support fees, as well as contract options for further bespoke development.

This project will replace or update many of BT's existing systems and create new processes to improve operational efficiency and decrease customer response times by streamlining the process of providing new circuits across the network. BT plans to go live with ROME™ by early 4th quarter 1999.

"After participating in an extensive competitive evaluation, we are pleased to add BT with its outstanding, aggressive reputation to our growing list of global customers. We are thrilled to offer ROME™ for BT's PARIS project, which will allow them to realize great gains in efficiency and competitiveness", said Andrew Ruckemann, Managing Director of Arkipelago's operations in Europe.

Rob Hilliar, who managed the project's tendering process, said that "There were several reasons why we chose ROME™ over other packages. It has a user-friendly Windows™ interface, it is a wide-ranging planning tool, and offers competitive pricing".

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About ROME™

ROME™ (Relational Object Management Environment™) is a PC-based software application for the planning, design, and inventory management of telecommunications networks and facilities. ROME™ ties in object-oriented graphic capabilities to the flexible data storage ability of industry standard relational database systems. ROME™ provides a drag-and-drop intuitive Windows™ front-end to its integrated system which stores and retrieves information using a central database.

About BT

BT is one of the world's largest telecommunications provider companies. With headquarters in the U.K., BT through partnerships and alliances has created a global network providing services ranging from voice call connectivity to full specialist system design and integration, mobile networks, on-board aircraft systems, full facilities management, and sophisticated internet and eCommerce networks.

About Arkipelago

Arkipelago is a software development company supplying turnkey solutions for Network Planning and Design.

Our premier product ROME™ is currently being used by telecommunications carriers, network operators and enterprises in Europe, North America and Asia-Pacific. Arkipelago operates from office locations in Toronto, Canada and Stockholm, Sweden.

FOR FURTHER INFORMATION, PLEASE CONTACT:

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