



Arkipelago inc. and Enghouse Systems Ltd. announce strategic teaming agreement.

Major step forward for both companies.

FOR IMMEDIATE RELEASE



ARKIPELAGO
press release

TORONTO, ONTARIO, July 10, 2001 --- Arkipelago, a leading developer of network planning, design and inventory software solutions, announced a strategic teaming agreement with Enghouse Systems Limited of Toronto, a leading developer of GIS-based (geographic information systems) software solutions. Effective immediately, the two companies will combine marketing initiatives to co-brand and sell their products and integration services.

Under the terms of the agreement, Arkipelago and Enghouse will identify reciprocal customer opportunities and will jointly offer their products/services directly to the telecommunications, utilities and government sectors. Arkipelago will provide local technical end-user support, installation and sales training to Enghouse's employees.

"By teaming with Enghouse, we can now offer an enhanced solution to help our customers efficiently map, design, build and manage their spatial assets," says Arkipelago's president and CEO, Timothy O'Hara. "We are also able to further position ourselves as the premier global provider of network planning, design and inventory software."

Arkipelago's flagship product ROME™ is an easy to use, feature-rich tool for network planning, design and inventory. ROME™ is specifically designed to meet the needs of the telecommunications industries worldwide. The product addresses a key need to track the location, relationships and status of physical and virtual assets and also produces a reliable, "whole picture view" of their network inventory assets.

"Arkipelago's inside plant and circuit design solution is a superb complement to Enghouse's WORKS™ suite of Spatial Information Management (SIM) solution, making this an extremely important agreement for us," says Enghouse's president, Asset Management Division, Dr. Andrew Nellestyn. "It is imperative that the telecommunications and utilities industry make spatial asset and network management solutions a priority, especially in today's extremely competitive, deregulating economy. Together, Arkipelago and Enghouse are now poised to capture a significant portion of network and asset management business on a global level."

Enghouse's products provide robust solutions through spatial asset management applications and core-GIS toolkits. Enghouse offers a suite of applications for telecommunications, cable, fiber, electric and other companies including its recently introduced WORKS suite: PowerWORKS™ OMS, PowerWORKS™ APD, CatvWORKS™, FiberWORKS™ & TelcoWORKS™. Enghouse also offers CableCad™ and GeoNet™, two GIS toolkits.





ARKIPELAGO

press release

About Arkipelago

Arkipelago is a leading software developer supplying solutions for network planning, design and inventory. Its premier product ROME™ is used by telecommunications carriers, network operators and enterprises in Europe, North America and Asia-Pacific. Founded in 1989, Arkipelago operates from offices in Toronto, Canada and Stockholm, Sweden. Visit Arkipelago at www.arkipelago.com.

About Enghouse Systems Limited

Founded in 1984, Enghouse Systems Limited (TSE:ESL) is a world leader in the development and sales of engineering software that provides automated mapping and facilities management through geographic information systems (AM/FM/GIS). The company's products enable telecommunications companies, utilities, and governmental agencies to efficiently map, design, build and manage their spatial assets, such as fiber optic networks, power grids, switches and plants. Visit Enghouse Systems at www.enghouse.com.

For additional information, please contact:

Todd Nowensky
Sales and Alliance Manager, NA
Arkipelago

tel: 416-366-5566 ext. 223
tnowens@arkipelago.com

or

John Sacke
Sacke and Associates

tel: 416-271-4790
johns@sackpr.com

