



## **SIGMA Systems Group makes strategic investment in Arkipelago Group, leading Software Developer.**

**Both Companies Take Major Step Forward To Benefit Customers Worldwide.**

FOR IMMEDIATE RELEASE



**Orlando, FL, OSS 2000 Show - January 31, 2000**

Today, Sigma Systems Group, a leading global provider of advanced customer care, billing solutions, and operational support systems (OSSs) solutions, announced it has made a strategic investment in Arkipelago Group, a world-class developer of network planning, design and inventory management software.

Arkipelago's flagship product, ROME™, is a software application for the planning, design and inventory management of telecommunications networks and facilities. ROME™ links object-oriented graphic capabilities to the flexible data storage ability of industry-standard relational database systems. ROME™ provides a drag-and-drop intuitive Windows™ front-end to its integrated system that stores and retrieves information using a central database.

"We're truly pleased with the competencies Sigma brings to the mission ahead. It's an alliance that makes imminent sense," said Timothy O'Hara, President, Arkipelago Group. "Thanks to Sigma's strengths in the operational and billing support areas, and ours in supplying integrated solutions for network planning and inventory management - our joint customers will be the true winners."

Not only will both companies benefit from the synergies of this relationship, but more importantly, potential customers will gain significantly in a number of important ways. First, telecommunications carriers, as well as cable and internet service providers will have access to the full suite of Arkipelago's network planning, design and inventory management products as well as Sigma's complete suite of billing and operational support systems.

Second, both companies will be able to develop markets for their combined products. Not only will this expand the overall market size, but it will better position both Arkipelago and Sigma to service their expanding global customer bases.

"In today's converging telecommunications marketplace, the ability to sell an entire solution is key," said Andy Jasuja, President, Sigma Systems Group. "It's no longer sufficient to play a small part in a big picture.

To succeed today, one has to be able to provide an end-to-end solution, and our partnership with Arkipelago is just this. The facilities management expertise they bring to the table completes an important piece of the puzzle and will play a key role in the success of our latest offering, CLEC in a Box™, as well as our other OSS products."

a r k i p e l a g o

ARKIPELAGO  
press release





ARKIPELAGO  
press release

**About Sigma Systems Group**

Established in Toronto in 1990, Sigma Systems Group Inc. is a leading global provider of billing and operational support systems solutions for telecommunications carriers and cable providers. The company's comprehensive standards-based product set supports data, voice and video services including billing, customer care, service activation and provisioning, interconnect settlements and call centre operations as well as web-enabled customer self-service. Additional information about Sigma Systems can be found at <http://www.sigma-systems.com>.

**About Arkipelago**

Founded in 1989, Arkipelago is a global leader in developing, implementing and integrating network planning, design, as well as inventory and facilities management software. With offices in Toronto and Sweden, the company's premier product ROME™ is used by telecommunications carriers and network operators in Europe, North America and Asia. In 1998, the company was ranked as one of the Top 25 technology "up and comers" in Canada, and since then has attracted numerous large multi-national telecommunications carriers including British Telecom to its roster of clients.

Additional information about Arkipelago can be found at <http://www.arkipelago.com>.

---

---

---

